## 10 Things Every

## **Piece of Content Needs**

## **The Check List**

## 10 Things to Should Check Off For Every Piece of Content

1. What is the main goal of this piece of content (i.e. describe its goal in one sentence)?

- 2. Does this content align with an interest of my ideal customer?
- 3. Is this content's style thoughtful, interesting, and/or attractive?
- 4. Is this content easy to scan?
- 5. Is this content optimized with keyword phrases?
- 6. Does this content's imagery (pictures, videos) that engage your ideal customer?
- 7. Does this content contain *relevant* links?
- 8. Does this piece of content contain a call to action?
- 9. Is this content published on social media?

10. Has this content been monitored to ensure it is generating appropriate traffic?